

Message Text

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51

ORIGIN COME-00

INFO OCT-01 EA-10 NEA-10 ISO-00 EB-07 /028 R

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NEA/ARN/DALE DEAN

COM/BIC/CAGNE/GEORGE BECK

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R 252353Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY SEOUL

INFO AMEMBASSY AMMAN

UNCLAS STATE 150310

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E.O. 11652: N/A

TAGS: BEXP, KN, JO

SUBJECT: PRODUCT OPPORTUNITY - DUCTILE IRON PIPE

1. USDOC HAS BEEN ADVISED THAT CHO-LUK CONSTRUCTION COMPANY LTD. NO. 18 KALWOL-DONG WONG LAU-KU SEOUL HAVE BEEN AWARDED TWO AID; FINANCED PROJECTS IN JORDON (EAST GHORE) AND (ZARGA TRIANGLE) WHICH REQUIRE LARGE AMOUNTS OF DUCTILE IRON PIPE INCLUDING 28,000 FEET OF 36 INCH PIPE.

2. AMERICAN CAST IRON PIPE COMPANY P.O. BOX 2727, BIRMINGHAM, ALABAMA 35202, MR. PAUL GREEN, V.P. WRITING CHO-LUK REQUESTING OPPORTUNITY TO QUOTE REQUIREMENTS.

3. REQUEST POST ADVISE CHO-LUK OF ACIPCO'S ENTEREST AND ADVISE RESPONSE TO CHO-LUK AND IF THEY WILL FORWARD ASAP RFQ TO ACIPCO.

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4. FYI ACIPCO AND OTHER U.S. FIRMS HAVE RECENTLY BEEN VERY COMPETITIVE AND SUCCESSFUL IN OBTAINING LARGE DUCTILE PIPE ORDERS IN MIDDLE EAST. END FYI. KISSINGER

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<< END OF DOCUMENT >>

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06 JUL 2006

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